

PATRICK FORNATTO

Iowa City, IA 52240

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INTERNSHIP & PROFESSIONAL EXPERIENCE

The University of Iowa – Krause Fund

Iowa City, IA

Equity Research Analyst

August 2024 – December 2024

- Selected through a competitive application process to manage a \$600,000 university equity portfolio
- Analyzed equity valuation using discounted cash flows, economic profit, and relative valuation models
- Presented buy/sell recommendations to Advisory board to determine final portfolio selections

Becker's Healthcare

Chicago, IL

Sales Development Intern

June 2024 - August 2024

- Generated over \$138,000 in direct B2B sales, actively contributing to the sales team's pipeline and revenue goals
- Secured 43 appointments with healthcare clients, managing inbound leads with C-Suite executives and driving return business
- Presented sales updates to a 45+ business development team, highlighting revenue progress and strategic insights for goal alignment

The Walsh Group

Chicago, IL

Accounting and Finance Intern

May 2023 - August 2023

- Supported the Heavy/Civil division in audit and cost accounting tasks
- Analyzed 200+ subcontract related documentation, reviewing and processing assets such as contracts, change orders, and bonds
- Participated in semi-monthly cost report meetings, providing financial analysis and insights to project managers

JB Industries

Aurora, IL

Summer Intern

May 2022 - August 2022

- Tracked order reports for finance team utilizing Excel, ensuring attention to detail and timely product deliveries
- Streamlined invoice process, generating and dispatching over 500 invoices
- Participated in eight weekly sessions focused on industry insights and professional growth

EDUCATION

The University of Iowa | Henry B. Tippie College of Business

Anticipated Graduation: May 2025

Bachelor of Business Administration (BBA) Business Analytics and Information Systems

GPA: 3.3/4

Bachelor of Business Administration (BBA) Finance

Bachelor of Business Administration (BBA) Risk Management and Insurance

Honors: Vaughan Institute of Risk Management Scholarship Recipient

Course Highlights: Financial Accounting, Managerial Accounting, Corporate Finance, Investment Management, Enterprise Risk Mgmt.

Class Projects: Enterprise Risk Management Aon Consulting, WalterCola Financial Management Project

COLLEGE EXPERIENCE AND LEADERSHIP

The University of Iowa - Campus Recreation and Wellness Center

Iowa City, IA

Member Service Attendant

October 2023 - Present

- Managed over 100 customer service interactions per shift, addressing member inquiries and resolving issues
- Oversaw daily cash flow operations of \$100-\$200, ensuring accuracy in membership registration and sales

The University of Iowa – Henry B. Tippie College of Business

Iowa City, IA

Undergraduate Program Office Student Assistant

September 2023 - Present

- Provided administrative support to faculty and staff, managing communications and scheduling
- Advised over 150 students on available resources within business school, enhancing their educational experience

Tippie Thrive Advisory Board

Iowa City, IA

Selected Member

December 2022 - Present

- Worked to enhance mental health services for over 4,700 students in the Tippie College of Business
- Collaborated with a diverse team to develop strategies supporting student wellbeing

VOLUNTEER EXPERIENCE

Glen Ellyn Food Pantry

Glen Ellyn, IL

- Stocked and organized food products, ensuring a positive experience for community members

January 2016 – Present

SKILLS

- Microsoft Office Suite: PowerPoint, Excel, Word, Outlook
- Languages: Python & SQL
- Applications: PowerBI, Tableau, Orange, HubSpot, Magazine Manager, ZoomInfo
- Interpersonal Skills: Strong public speaking and written communication, teamwork, organizational skills, problem solving skills

INTERESTS

- European Soccer, Behavioral Psychology Books, Snowboarding, Italian Language - Food – Culture